

## ARCHITECT – ENGINEER QUALIFICATIONS

1. SOLICITATION NUMBER (If any)

### PART II – GENERAL QUALIFICATIONS

*(If a firm has branch offices, complete for each specific branch office seeking work.)*

2a. FIRM (OR BRANCH OFFICE) NAME <b>GIPE ASSOCIATES, INC.</b> TIN 52-1164876		3. YEAR ESTABLISHED 1977	4. DUNS NUMBER DUNS#86-729-9459
2b. STREET 8719 Brooks Drive		5. OWNERSHIP	
2c. CITY Easton		a. TYPE Corporation	
2d. STATE MD	2e. ZIP CODE 21601		b. SMALL BUSINESS STATUS Yes (NAICS Code 541330)
6a. POINT OF CONTACT NAME AND TITLE David R. Hoffman, President		7. NAME OF FIRM (If block 2a is a branch office) Gipe Associates, Inc.	
6b. TELEPHONE NUMBER 410-822-8688	6c. E-MAIL ADDRESS dhoffman@gipe.net		
8a. FORMER FIRM NAME(S) (If any) Albert B. Gipe & Associates, Inc. Albert B. Gipe & Associates Miller, Schuerholz & Gipe		8b. YR. ESTABLISHED 1968 1963 1956	8c. DUNS NUMBER

#### 9. EMPLOYEES BY DISCIPLINE

a. Function Code	b. Discipline	c. No. of Employees	
		(1) FIRM	(2) BRANCH
02	Administrative	7	3
15	Construction Administrators	3	*
21	Electrical Engineers	8	1
42	Mechanical Engineers	10	4
00	Plumbing Specialists	1	*
00	M/E Designers	12	3
00	Lighting Specialists	1	*
08	CADD Technicians	10	3
18	Cost Engineer/Estimators	*	*
48	Project Managers	*	*
56	Specification Writers	*	*
00	LEED Accredited Professionals (9)	*	*
	Commissioning Authority CxA (3)	*	*
	*Denotes tasks performed by Engineers already listed		
	<b>TOTAL</b>	<b>52</b>	<b>14</b>

#### 10. PROFILE OF FIRM'S EXPERIENCE AND ANNUAL AVERAGE REVENUE FOR LAST 5 YEARS

a. Profile Code	b. Experience	c. Revenue Index Number (see below)
A11	Auditoriums & Theaters	2
B01	Barracks, Dormitories	3
A12	Automation; Controls; Instrumentation	6
C06, C11, L04	Community Facilities, Libraries & Churches	5
D04	Design-Build/Prep. of Request for Proposal	4
C07	Dining Halls, Clubs, Restaurants	3
E02	Educational Facilities; Classrooms	6
E03	Electrical Studies and Design	6
E07	Energy Conservation; New Energy Sources	4
F02	Field Houses, Gyms, Stadiums	4
G01	Garages, Vehicle Maintenance Fac.	3
H04	Heating, Ventilating, Air Conditioning	6
H11	Housing	3
I01	Industrial Buildings/Plants	3
L01	Laboratories	2
L05, L06	Lighting	4
O01	Office Buildings	3
P07	Plumbing & Piping Design	5
P08, P13	Prisons & Correctional, Public Safety Fac.	4
R06	Rehabilitation (Buildings, Structures, Fac.)	6
S11	Sustainable Design	5
U03	Utilities (Gas & Steam)	2

#### 11. ANNUAL AVERAGE PROFESSIONAL SERVICES REVENUES OF FIRM FOR LAST 3 YEARS

*(Insert revenue index number shown at right)*

a. Federal Work	<b>3</b>
b. Non-Federal Work	<b>7</b>
c. Total Work	<b>7</b>

#### PROFESSIONAL SERVICES REVENUE INDEX NUMBER

- |   |   |
|---|---|
| 1. Less than \$100,000                  | 6. \$2 million to less than \$5 million   |
| 2. \$100,000 to less than \$250,000     | 7. \$5 million to less than \$10 million  |
| 3. \$250,000 to less than \$500,000     | 8. \$10 million to less than \$25 million |
| 4. \$500,000 to less than \$1 million   | 9. \$25 million to less than \$50 million |
| 5. \$1 million to less than \$2 million | 10. \$50 million or greater               |

#### 12. AUTHORIZED REPRESENTATIVE

The foregoing is a statement of facts.

A. Signature

B. Date

June 1, 2014

c. NAME AND TITLE  
**David R. Hoffman, P.E., President**

