

STANDARD FORM (SF)

254

Architect-Engineer and Related Services Questionnaire

1. Firm Name/Business Address:



GIPE ASSOCIATES, INC.

849 FAIRMOUNT AVENUE, SUITE 102
BALTIMORE, MARYLAND 21286
AND
8719 BROOKS DRIVE, SUITES 2-5
EASTON, MARYLAND 21601

ACASS 010952 DUNS 86-932-4707

1a. Submittal is for Parent Company Branch or Subsidiary Office

2. Year Present Firm Established
1977

3. Date Prepared:
January 2, 2008

4. Specify type of ownership & check below, if applicable.

Corporation

A. Small Business

B. Small Disadvantaged Business

C. Woman-Owned Business

5. Name of Parent Company, if any:

5a. Former Parent Company Name(s), if any, and Year(s) Established:

Albert B. Gipe & Associates, Inc. - 1968
Albert B. Gipe & Associates - 1963
Miller, Schuerholz & Gipe - 1956

6. Names of not more than Two Principals to Contact: Title/Telephone

- 1) Gary N. Weedon, P.E., President 410-832-2420 tel 410-832-2418 fax (Baltimore office)
- 2) David R. Hoffman, P.E., Sr. Vice President 410-822-8688 tel 410-822-6306 fax (Easton office)

7. Present Offices: City / State / Telephone / No. Personnel Each Office

7a. Total Personnel **63**

Gipe Associates, Inc. - Baltimore, Maryland / 410-832-2420 / 44

Gipe Associates, Inc. - Easton, Maryland / 410-822-8688 / 19

Email: marketing@gipe.net

Website: www.gipe.net

8. Personnel by Discipline: (list each person only once, by primary function.)

*indicates tasks performed by Engineers already listed.

<u>8</u> Administrative	<u>14</u> Electrical Engineers	<u>0</u> Oceanographers	<u>3</u> Construction Administration
<u>0</u> Architects	<u>*</u> Estimators	<u>0</u> Planners: Urban/Regional	<u>1</u> Plumbing Specialists
<u>0</u> Chemical Engineers	<u>0</u> Geologists	<u>0</u> Sanitary Engineers	
<u>0</u> Civil Engineers	<u>0</u> Hydrologists	<u>0</u> Soils Engineers	
<u>12</u> CADD Technicians	<u>0</u> Interior Designers	<u>*</u> Specification Writers	
<u>10</u> Design Engineers	<u>0</u> Landscape Architects	<u>0</u> Structural Engineers	
<u>0</u> Ecologists	<u>15</u> Mechanical Engineers	<u>0</u> Surveyors	
<u>0</u> Economists	<u>0</u> Mining Engineers	<u>0</u> Transportation Engineers	

9. Summary of Professional Services Fees

Received: (Insert index number)

Last 5 Years (most recent year first)

	2007	2006	2005	2004	2003
Direct Federal contract work, including overseas	<u>4</u>	<u>4</u>	<u>4</u>	<u>4</u>	<u>4</u>
All other domestic work	<u>7</u>	<u>7</u>	<u>7</u>	<u>6</u>	<u>6</u>
All other foreign work*	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>

* Firms interested in foreign work, but without such experience, check here:

Ranges of Professional Services Fees INDEX

1. Less than \$100,000
2. \$100,000 to \$250,000
3. \$250,000 to \$500,000
4. \$500,000 to \$1 million
5. \$1 million to \$2 million
6. \$2 million to \$5 million
7. \$5 million to \$10 million
8. \$10 million or greater

10. Profile of Firm's project Experience, Last 5 Years

Profile Code	Number of Projects	Total Gross Fees (in thousands)	Profile Code	Number of Projects	Total Gross Fees (in thousands)	Profile Code	Number of Projects	Total Gross Fees (in thousands)
1) 0006	6	200	11) 0039	11	210	21) 0079	5	1000
2) 0009	500	5000	12) 0043	600	8500	22) 0080	450	4000
3) 0010	7	350	12) 0048	6	500	23) 0083	50	2000
4) 0014	10	200	13) 0050	6	700	24) 0084	4	700
5) 0018	100	1000	14) 0052	6	2000	25) 0089	400	7000
6) 0019	6	300	16) 0058	10	1000	26) 0096	50	750
7) 0027	12	300	17) 0060	8	350	27) 0111	15	2500
8) 0029	200	10000	18) 0061	500	5000	28) 0113	5	250
9) 0032	500	4000	19) 0062	20	400	29) 0269	15	1500
10) 0036	500	4000	20) 0072	12	300	30) 0275	10	3000

11. Project Examples, Last 5 Years

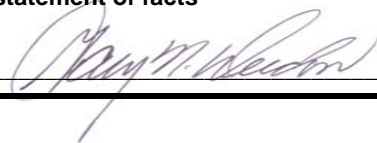
Profile Code	"P," "C," "JV," or "IE"	Project Name and Location	Owner Name & Address	Cost Of Work (in thousands)	Completion Date (Actual or Estimated)
0006	C	1 Wicomico County Airport Renovations Salisbury, MD	Wicomico County Airport	395 total	2006
0009	P	2 Patterson Mill Middle/High School Bel Air, MD	Harford County Public Schools 102 S. Hickory Avenue Bel Air, MD 21014	1,000 CONTROLS	2007
0010	C	3 North Village Residence Halls McDaniel College Westminster, MD	McDaniel College 2 College Hill Westminster, MD 21157-4390	4,000 MEP 12,000 total	2007
0014	C	4 Bridgeway Community Church Columbia, MD	Bridgeway Community Church 9189 Red Branch Road Columbia, MD 21045	1,000 MEP 3,000 total	2006
0018	P	5 Telecommunications Infrastructure Phase 1, 2 & 3 The Community College of Baltimore County	The Community College of Baltimore County 7200 Sollers Point Road Baltimore, MD 21222	9,000 MEP	2006
0019	C	6 LAMPS Facility Patuxent Naval Air Station Patuxent River, MD	Patuxent Naval Air Station Patuxent River, MD 20670	2,600 MEP	2004
0027	C	7 Ocean Reef Club Key Largo, FL	Ocean Reef Club Key Largo, FL	800 MEP 3,200 total	2005

0029	C	8 East County (Oakdale) High School Ijamsville, MD (new)	Frederick County Public Schools 7630 Hayward Road Frederick, MD 21702	15,000 MEP 58,000 total	2008
0032		9 Mid County Recreation Center Geothermal System Wheaton, MD	Montgomery County Division of Facility 101 Orchard Ridge Drive Gaithersburg, MD 20878	1,000 MEP 3,500 total	2007
0036	JV	10 Fire Safety Improvements Patuxent Institution Jessup, MD	Department of Public Safety & Correctional Services 6776 Reisterstown Road Baltimore, MD	4,000 MEP	2007
0039	C	11 Thames Street Garage Fells Point, MD	Struever Bros., Eccles & Rouse 1040 Hull Street, Suite 200 Baltimore, MD 21230	1,200 MEP	2005
0043	P	12 Canton Crossing Central Plant Baltimore, MD	Hale Properties, LLC 1501 S. Clinton Street, 16th Floor Baltimore, MD 21224	7,000 MEP 8,500 total	2006
0048		13 American Radiology Electric Service Evaluations Annapolis, MD	American Radiology 1838 Greene Tree Road, Suite 450 Baltimore, MD 21208	Evaluation only	2005
0050	C	14 Hale Residence at Canton Crossing Baltimore, MD	Confidential	30 MEP	2006
0052	C	15 American Gypsum Georgetown, SC	American Gypsum 3811 Turtle Creek Boulevard Dallas, TX 75219	18000 MEP 125,000 total	2007
0058	C	16 Naval Research Laboratory Indefinite Delivery Contract Washington, DC	Naval Research Laboratory 4555 Overlook Avenue, SW Washington, DC 20375	Varied	2007
0060	C	17 Perryville Branch Library Perryville, MD	Cecil County Public Library 30 Newark Avenue Elkton, MD 21912	1,200 MEP 4,750 total	2007
0061	C	18 Beth Tfiloh Ballroom Lighting Design Baltimore, MD	Beth Tfiloh Congregation 3300 Old Court Road Baltimore, MD 21208	100 MEP	2006
0062	C	19 Rosies Field Lighting Ft. Meade, MD	U.S. Army Corps of Engineers - Baltimore District 10 South Howard Street Baltimore, MD 21201	300 MEP	2006

0072	C	20 Prince William County Administration Building Prince William, VA	Prince William County Government 1 County Complex Court Prince William, VA 22192	9,000 MEP	2007
0079	C	21 Frederick Community College Master Planning Frederick, MD	Frederick Community College 7932 Opossumtown Pike Frederick, MD 21702	Master Plan	2007
0080	C	22 Charles Carroll Elementary School Plumbing Renovations/Upgrades Westminster, MD	Carroll County Public Schools 125 N. Court Street Westminster, MD 21157	750 PLUMBING	2005
0083	P	23 Washington College Stadium Site Electrical Utilities Chestertown, MD	Washington College 300 Washington Street Chestertown, MD 21620	250 MEP 1,000 total	2006
0084	P	24 Baltimore City Detention Center Phase III Baltimore, MD	Department of Public Safety & Correctional Services 6776 Reisterstown Road Baltimore, MD	3,800 MEP	2007
0089	C	25 Pentagon Renovations Arlington, VA	Pentagon Renovation Program 100 Boundary Channel Drive Arlington, VA 23712	3,000 MEP	2005
0096	C	26 Lewes Waste Water Treatment Plant Lewes, DE	City of Lewes 114 E. Third Street Lewes, DE 19958	1,500 MEP	2006
0111	C	27 USNA Steam Distribution North Dorsey Creek, U.S. Naval Academy Annapolis, MD	US Naval Academy 181 Wainwright Avenue Annapolis, MD 21402	4,000 MEP	2005
0113	C	28 Bechdon Warehouse Upper Marlboro, MD	Bechdon Corporation 300 Commerce Drive Upper Marlboro, MD 20774	800 MEP 2,500	2007
0269	C	29 Bare Hills Office Building Baltimore, MD	Capital Funding Group 1442 Clarkview Road Baltimore, MD	12,000 total	2007
0275	P	30 Fairfax County Public Schools On-Call Services Contract Fairfax, County VA	Fairfax County Public Schools 8115 Gatehouse Road Falls Church, VA 22042	750 MEP	2007

12. The foregoing is a statement of facts

Signature: _____



Typed Name and Title: Gary N. Weedon, P.E., President

Date:

January 2, 2008

**Experience Profile Code Numbers
for use with question 10 and 11**

0001 Acoustics; Noise Abatement
0002 Aerial Photogrammetry
0003 Agricultural Development; Grain Storage; Farm
Mechanization
0004 Air Pollution Control
0005 Airports; Naviads; Airport Lighting; Aircraft Fueling*
0006 Airports; Terminals & Hangars; Freight Handling
0007 Arctic Facilities
0008 Auditoriums & Theaters
0009 Automation; Controls; Instrumentation
0010 Barracks; Dormitories
0011 Bridges *
0012 Cemeteries (*Planning & Relocation*)
0013 Chemical Processing & Storage *
0014 Churches; Chapels
0015 Codes; Standards; Ordinances
0016 Cold Storage; Refrigeration; Fast Freeze*
0017 Commercial Buildings (*low rise*); Shopping Centers*
0018 Communications Systems; TV; Microwave
0019 Computer Facilities; Computer Service
0020 Conservation and Resource Management
0021 Construction Management
0022 Corrosion Control; Cathodic Protection; Electrolysis
0023 Cost Estimating
0024 Dams (*Concrete; Arch*)
0025 Dams (*Earth; Rock*); Dikes; Levees
0026 Desalinization (*Process & Facilities*)
0027 Dining Halls; Clubs; Restaurants
0028 Ecological & Archeological Investigations
0029 Educational Facilities; Classrooms
0030 Electronics
0031 Elevators; Escalators; People-Movers
0032 Energy Conservation; New Energy Sources
0033 Environmental Impact Studies, Assessments
0034 Fallout Shelters; Blast Resistant Design
0035 Field Houses; Gyms; Stadiums*
0036 Fire Protection
0037 Fisheries; Fish Ladders
0038 Forestry & Forest Products
**0039 Garages; Vehicle Maintenance Facilities; Parking
Decks**
0040 Gas Systems (*Propane, Natural, Etc.*)*
0041 Graphic Design
0042 Harbors; Jetties; Piers; Ship Terminal Facilities*

0043 Heating; Ventilating; Air Conditioning
0044 Health Systems Planning
0045 Highrise; Air-Rights-Type Buildings
0046 Highways; Streets; Airfield Paving; Parking Lots
0047 Historical Preservation*
0048 Hospital & Medical Facilities
0049 Hotels; Motels *
**0050 Housing (*Residential, Multi-Family;
Apartments; Condominiums*)**
0051 Hydraulics & Pneumatics
0052 Industrial Buildings; Manufacturing Plants
0053 Industrial Processes; Quality Control
0054 Industrial Waste Treatment
0055 Interior Design; Space Planning
0056 Irrigation; Drainage
0057 Judicial and Courtroom Facilities*
0058 Laboratories; Medical Research Facilities
0059 Landscape Architecture
0060 Libraries; Museums; Galleries
0061 Lighting (*Interiors; Display; Theater, Etc.*)
**0062 Lighting (*Exteriors; Streets; Memorials;
Athletic Fields, Etc.*)**
0063 Materials Handling Systems; Conveyors; Sorters
0064 Metallurgy
0065 Microclimatology; Tropical Engineering
0066 Military Design Standards
0067 Mining & Mineralogy
0068 Missile Facilities (*Silos; Fuels; Transport*)
0069 Modular Systems Design; Pre-Fabricated
Structures or Components*
0070 Naval Architecture; Off-Shore Platforms
0071 Nuclear Facilities; Nuclear Shielding
0072 Office Buildings; Industrial Parks
0073 Oceanographic Engineering
0074 Ordnance; Munitions; Special Weapons*
0075 Petroleum Exploration; Refining
0076 Petroleum and Fuel (*Storage and Distribution*)*
0077 Pipelines (*Cross-Country - Liquid & Gas*)
0078 Planning (*Community, Regional, Areawide and
State*)
0079 Planning (*Site, Installation, and Project*)
0080 Plumbing & Piping Design
0081 Pneumatic Structures; Air-Support Buildings
0082 Postal Facility
0083 Power Generation; Transmission, Distribution
0084 Prisons & Correctional Facilities
0085 Product, Machine & Equipment Design

0086 Radar; Sonar; Radio & Radar Telescopes
0087 Railroad; Rapid Transit*
0088 Recreation Facilities (*Parks, Marinas, Etc.*)*
0089 Rehabilitation (*Buildings; Structures; Facilities*)
0090 Resource Recovery; Recycling
0091 Radio Frequency Systems & Shielding
0092 Rivers; Canals; Waterways; Flood Control
0093 Safety Engineering; Accident Studies; Osha Studies
0094 Security Systems; Intruder & Smoke Detection*
0095 Seismic Designs & Studies
0096 Sewage Collection, Treatment and Disposal
0097 Soils & Geologic Studies; Foundations
0098 Solar Energy Utilization
0099 Solid Wastes; Incineration; Land Fill*
0100 Special Environments; Clean Rooms, Etc.*
0101 Structural Design; Special Structures
0102 Surveying; Platting; Mapping; Flood Plain Studies
0103 Swimming Pools *
0104 Storm Water Handling & Facilities
0105 Telephone Systems (*Rural; Mobile; Intercom, Etc.*)*
0106 Testing & Inspection Services
0107 Traffic & Transportation Engineering
0108 Towers (*Self-Supporting & Guyed Systems*)
0109 Tunnels & Subways*
0110 Urban Renewals; Community Development
0111 Utilities (*Gas & Steam*)
0112 Value Analysis; Life-Cycle Costing*
0113 Warehouses & Depots
0114 Water Resources; Hydrology; Ground Water
0115 Water Supply, Treatment and Distribution*
0116 Wind Tunnels; Research/Testing Facilities Design*
117 Zoning; Land Use Studies

269 Design - Build

**275 Indefinite Delivery Indefinite Quantity / On Call
Services Contracts**

***Bold print indicates that those profile codes are
represented on our SF 254.***

**indicates that we also provide M/E engineering for these
types of facilities or systems.*

